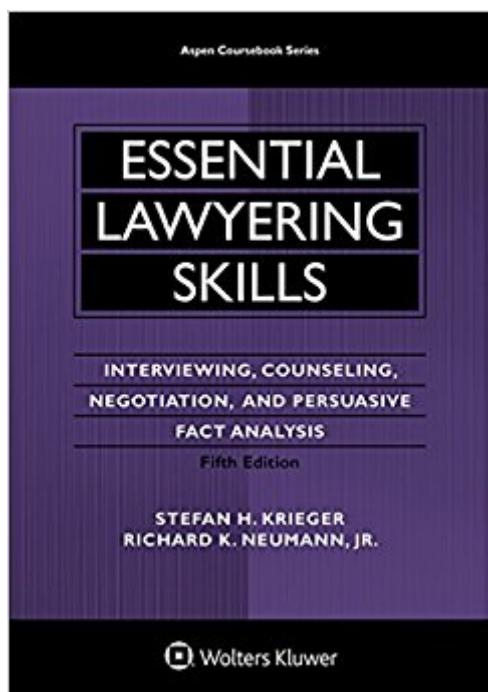


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Essential Lawyering Skills: Interviewing, Counseling, Negotiation, And Persuasive Fact Analysis (Aspen Coursebook Series)



Synopsis

A readable and concise introduction to the essential skills of interviewing, counseling, negotiation, and fact analysis. Features: Incorporates the latest research on: cognitive science research on fact analysis; storytelling process; and negotiation theory. Includes state-of-the-art techniques for fact investigation. Plenty of examples promote interest, accessibility, and place topics in context.

Book Information

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It is extremely important to read this book before endeavoring law school. I have been preparing my law skills for almost a year. I have been reading: civil law, criminal law, torts, contracts, and constitutional law. However, essential lawyering skills, I recommend, it should be the first book you read whether you are very much interested in going to law school. It has the essentials for practicing law in a broad and specific range.

Just a basic law school ethics book. Not practical and tends to condescend on every page.

Great informational book.

The book might help for some BS class, but in the real world, I wouldn't bother with it. Just go ask/observe an experienced attorney how to handle the situations.

In GREAT shape!!! Thanks!!!!

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This book is terrible, it is condescending and completely useless. One of the Authors has never actually practiced law! DO NOT BUY!!!!

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